

Why do people lie? What are socially beneficial and costly impacts of lying? Just “Google” it. NOT.

Stage 1: Developing a research question and an annotated bibliography

In class: Cause and effect (i.v. and d.v.) in research questions. Legitimate v. illegitimate sources. Annotated-bibliographic process.

You will develop a research question and follow up with an annotated bibliography on that questions. An annotated bibliography is simply a list of references where each reference entered is followed by notes on its relevance to your research question. You must use MLA or APA or Chicago for listing sources. Again, just use the “Cite This” links for proper formatting

Each reference in the annotated bibliography makes up one bibliographical entry. For each entry:

- (1) state the bibliographic sentence. (Again, MLA, APA or Chicago.);
- (2) then provide three pieces of data (i.e., *useful* observations, facts, statistics, assertions, or quotes) from the sources that helped you think and learn about your topic;
- (3) then provide a minimum of one sentence summarizing (reflecting on) the utility of the source to your research

Number each source. You are required to collect a minimum of 8 entries of reference material from your search for sources. Your search is limited to the following in the Franklin Pierce DiPietro Library: [ProQuest News and Newspapers](#) (includes Canadian Newsstand Complete, ProQuest Newsstand, and New York Times Historical); [The Economist](#) on ProQuest; and/or [EBSCOhost Newspaper Source](#). This bibliography will establish the pool of (or limit on) references for you to draw from in your research. You are NOT required to use and cite ALL of them in your paper.

Besides providing you your research materials, the annotated bibliography serves 1) to get you to study your sources and, therefore, your research question; 2) to being your data collection process; 2) to help you develop your thesis statement, i.e., your very general response to your research question; and 3) to prepare you to write an outline of your paper.

Format of assignment: your name, statement of your research question, your list of annotated sources